

Judy A. Hoffman
Investment Property Exchange Inc.
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EMPLOYMENT:

Affiliated with INVESTMENT PROPERTY EXCHANGE INC. from the fall of 1989 to present. Office Manager/Closing Agent/Property Manager/Associate Broker, Sales and Listings. My responsibilities include daily management of the office, managing rentals, farm and commercial property, closing real estate transactions for the office, listing and selling services for clients.

PROFESSIONAL EDUCATION AND QUALIFICATIONS:

Completed Real Estate Courses:

Real Estate Principals and Practices	Real Estate Finance
Real Estate Appraisal	Real Estate Property Management
Conventional & PMI Financing	FHA & VA Financing
Real Estate Trust Accounts/Contracts	Real Estate Closings
Nebraska Residential Landlord/Tenant	Nebraska Environmental Law

Real Estate classes every two years of many updated issues and interesting topics.

REAL ESTATE LICENSES HELD:

Nebraska Real Estate Salesperson License – 1982 Nebraska Real Estate Broker's License 1985

SPECIFIC MANAGEMENT EXPERIENCE:

Managed single and multi unit family residential properties, commercial/office buildings, Farms in several counties and a motel as a court receivership. Negotiating leases; prepare accounting reports for owners, maintaining properties, get bids for remodeling or updates on rentals, price insurance for properties, show potential property to clients and many other day to day requirements for services for clients .

Personal Information:

Growing up in Rural Nebraska near Sutton I have gained plenty of experience on farming practices, raising livestock and working with others through the 4-H program. Our family raised the traditional crops but also branched out in non traditional crops such as growing sunflowers for oil and raising catfish for many years. We gravity irrigated our row crops, raised grass hay, raised sheep, some cattle and had horses. All of these experiences have helped me in working with our farm clients and farm operators.

During my real estate career I have worked with several companies and learned very valuable knowledge along the way. I feel very comfortable in assisting clients with whatever real estate needs they have in management, sales in buying or selling, consulting and sharing ideas on possible investments or reviewing clients properties and giving them ideas on improvements or projects they are considering.

My objective for working with clients is to treat them honestly, listen to what they want to do and help them come up with options or choices and establish a long term relationship we both can trust.